

Profiles of Success

God First, Family Second, Business Third



Mark H. Riches
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- Married to his wife Jennifer for over 20 years
- 10 children
- Lives in Cookeville, TN
- Has owned his only business for over twenty years
- Has personally written over 7000 Pre-Paid Legal memberships and personally opened over 300 payroll deductions groups
- Co-Founder of Harvard Risk Management Corporation, One of the largest group producers within Pre-Paid Legal.
- Has developed a sales organization of over 20,000 associates that has produced over 200,000 memberships.
- Has helped develop dozens on \$100,000 income earners on his team
- Has assisted in the development of one of the most comprehensive training programs for marketing memberships
- Believes in helping others achieve their full potential
- A nationally recognized trainer, public speaker and success coach